

POC is Doug Lampert at [doug.lampert@cooperindustries.com](mailto:doug.lampert@cooperindustries.com)

#### **SUMMARY OF POSITION:**

This position is accountable for the continued supply of purchases for the best value delivered to support manufacturing objectives. The incumbent will be accountable to establish relationships with suppliers to ensure continued supply and best value delivered; monitor supplier performance and communicate results to Suppliers; develop improvement programs with the Manager to strengthen the sources of supply; participate in the supplier certification process; evaluate new suppliers based on established criteria; recommend acquisition candidates to ensure supply and improve competitive position; work with Production Schedulers, and suppliers to implement Demand-Pull Systems of supply; participate and lead teams (marketing, engineering, production control, suppliers, and manufacturing) to reduce component variety, decrease product complexity (value analysis), and review substitute materials' develop supplier base to achieve the Driving Force Goals of improved customer service, reduced quality defects, reduced inventory and increased productivity; work with Logistics to ensure transportation costs are minimized. The incumbent will be involved in day to day interaction with suppliers to improve their processes and accordingly improve their total value delivered to Cooper Crouse-Hinds

#### **MINIMUM QUALIFICATIONS:**

B.S. or B.A. degree in Supply Chain Management or Engineering, plus minimum four years buying experience, preferably in related commodities field.

Cooper Industries plc [CBE](#) is a global manufacturer with 2009 revenues of \$5.1 billion, approximately eighty-nine percent of which are from electrical products. Founded in 1833, Cooper's sustained level of success is attributable to a constant focus on innovation, evolving business practices while maintaining the highest ethical standards, and meeting customer needs. The Company has eight operating divisions with leading market share positions and world-class products and brands including: Bussmann electrical and electronic fuses; Crouse-Hinds and CEAG explosion-proof electrical equipment; Halo and Metalux lighting fixtures; and Kyle and McGraw-Edison power systems products. With this broad range of products, Cooper is uniquely positioned for several long-term growth trends including the global infrastructure build-out, the need to improve the reliability and productivity of the electric grid, the demand for higher energy-efficient products and the need for improved electrical safety. In 2009, sixty-one percent of total sales were to customers in the industrial and utility end-markets and thirty-nine percent of total sales were to customers outside the United States. Cooper has manufacturing facilities in 23 countries as of 2009. For more information, visit the website at [www.cooperindustries.com](http://www.cooperindustries.com).

#### **About Cooper Crouse-Hinds**

Headquartered in Syracuse, N.Y., Cooper Crouse-Hinds integrates a comprehensive line of electrical and instrumentation products with expert support, industry insights and local

availability to improve safety and productivity in the most demanding industrial and commercial environments worldwide. Cooper Crouse-Hinds manufactures over 100,000 products, including conduit and cable fittings; enclosures; plugs and receptacles; industrial lighting fixtures; signals and alarms; controls and electrical apparatus; commercial outlet boxes and hubs; specialized interconnect products branded Cooper Interconnect; and electronic components and protection equipment for process control branded MTL Instruments Group. Cooper Crouse-Hinds products are sold worldwide and meet all local and international code requirements. They are used in general construction or in harsh and hazardous environments across the globe, performing to the highest standard of safety and reliability. For more information, visit [www.crouse-hinds.com](http://www.crouse-hinds.com).

At CC-H, you will become part of a high-energy team that operates in a Continuous Improvement environment. We are a Lean Production facility that relies on Six Sigma methodologies and believes that is necessary for CC-H team members to be the “Voice of the Customer”. Cooper Industries is a publicly traded company (stock ticker: CBE) that has continued to hit new highs. These are just a few of the reasons that make it an exciting time to be joining the Cooper Crouse-Hinds team.

*Cooper Crouse-Hinds is an EEO/AA Employer M/F/D/V*