

Position Information

Company Name PSEG

Position Open Vice President- Procurement

JOB SUMMARY: Lead, direct, and manage the development and execution of the company wide procurement function (procurement, sourcing, contract management, and vendor relationship management) within Public Enterprise Service Group (PSEG). This procurement position is responsible for \$3 billion annual spend and the acquisition of a broad range of services and materials needed by the organization to meet its commitments to customers and achieve established business goals and initiatives. Provide the necessary vision, leadership, and day-to-day management to drive and create an efficient, effective, and world-class procurement business organization that delivers quantifiable benefits to the Business Units across the PSEG. Negotiate and manage complex engineering and construction agreements. **PRIMARY RESPONSIBILITIES:** Sets the vision, strategic direction, expectations, and annual objectives for the overall procurement organization PSEG including its' Business Units PSEG Power (Fossil and Nuclear), PSE&G, and PSEG Service Corporate. Implement innovative solutions that address Business Unit goals, activities, and resources needed to manage all non-compensation general and administrative spend and vendor agreements. Through collaboration with PSEG's Business Units establish overall governance, policies, procedures, systems, quality standards, and best practices to enable the company to optimize the management of vendor spend and vendor relationships and supplier diversity programs. Communicate on a consistent basis with executives and managers in order to establish and execute integrated procurement initiatives throughout the PSEG. Develop, implement, and leverage a repeatable, disciplined approach to implement best practice agreements organization-wide focused on total cost effectiveness, enhanced service levels, improved coordination, and risk compliance. Ensure spend portfolio for reoccurring managed spend is balanced through coordinated sourcing waves and leveraged with Capital project sourcing activities. Lead, develop, and execute strategic sourcing strategies, best practices, and initiatives that support aggressive improvements in supplier quality, delivery, pricing, lead-times, payment, and other areas as identified. Develop and deliver aggressive cost reduction goals through unit price, rebates, payment and requisition, and vendor process improvements. Drive consolidation of spend and seek out synergies across Business Units where applicable. Benchmark, track, and analyze annual performance metrics and sourcing trends against budget and vendor performance on a monthly basis to demonstrate continuous improvement and progress against strategic objectives. Ensure all activities within Procurement organization complies with Sarbanes Oxley and other PSEG internal policy and compliance requirements. Build, develop, coach, and support an effective leadership team to drive achievement of organizational objectives, by identifying opportunities for growth and learning while fostering a high performance culture. Serve as a change agent and innovative leader for business initiatives and assures the human element is understood and considered. Build information systems on an on-going basis to support overall departmental goals and objectives. Effectively represent the company to external organizations (i.e. government agencies, community organizations, local businesses, trade associations, and vendors in a manner that maintains the integrity and enhances the reputation of the company. Develop, promote, and maintain an environment that fosters PSEG values (i.e. diversity, integrity, accountability, safety, customer focus, and continuous improvement).

REQUIRED: . Bachelor's degree from an accredited college/university in Business, or related field or equivalent, MS or MBA preferred . 15 years relevant work experience and at least 7 years of prior Procurement, contract negotiation, end-to-end Supply Chain, and leadership/management experience. . Previous experience in the power, utility, construction, engineering, or chemical industries preferred . Strong leadership and mentoring skills . Demonstrated ability to work well in a shared service environment in order to support and achieve Business Unit goals and objectives . Demonstrated ability to conceptualize and implement the complete Procurement process, system, and structure for excellence in a fast pace complex environment . Strategic and analytical thinker with good problem solving, decision-making, and negotiating skills . Demonstrated ability to achieve results through people in an analytical and systemic way . Superior hands-on leadership with demonstrated achievement in establishing and executing procurement operations and business models to leverage at least \$3 billion in annual spend . Prior experience in developing and implementing strategic sourcing strategy in a complex environment . Demonstrated knowledge in procurement best practices and their application . Experience in building and fostering a team environment . Excellent negotiating, problem-solving, oral and written communication, and presentation skills The ideal candidate would have experience in one of the following industries: Power-Nuclear, Energy, Gas, Solar. Please forward all resumes to Emily.nichols-mitchell@pseg.com.

Contact Information

Contact's Name	Emily Nichols-Mitchell
Title	Staffing Manager
Phone	973-430-6006
E-mail	Emily.nichols-mitchell@pseg.com