Required for AST&L Certification

In addition to the following course requirements, a student must join AST&L as a student member for $25 (membership application attached) and apply for the certification (application form also attached). The application identifies requirements to show proof of graduation that must accompany the application. There is also a $175 fee for the certification. Example groups of courses that qualify for certification are listed on page 4.

Through a generous donation of a Franklin Board member, the H.H. Franklin Center will reimburse students for $175 certification fee. See Gary LaPoint or Scott Webster to request reimbursement.

General Management Principles & Techniques

Financial Management FIN 256
Managerial Principles in Marketing MAR 255
Organizational Behavior SHR 247
Management Information Systems MIS 325
Principles in Managerial Accounting ACC 151 or ACC 252
Or Principles of Financial Accounting

Transportation Economics & Management

Principles of Micro & Macro Economics ECN 203

AND

Two courses from the following

Transportation Economics SCM 401
Carrier Management SCM 431
Principles of Transportation SCM 265 or SCM 401
Related Academic Credit, Internship, SCM 470 or SCM 490
or Independent Study

You cannot double count
Logistics Management

Basic course in Logistics Management SCM 265

OR

APICS ISM Certification Exams Offered but are not required

AND

Two course from the following

- An Advanced course in Distribution, SCM 401 or MAR 255
- Channels Mgmt., or Logistics SCM 265
- Inventory Cntl., Prod/Operations Mgmt SCM 265
- Warehouse & Materials Management SCM 431
- Purchasing SCM 421
- Related Academic Credit, Internship, or Independent Study SCM 470/490

International Transport & Logistics

Law of Global Business SCM 459

OR

One of the Following

- Ocean Shipping SCM 401
- International Transport
- International Trade ECN 465

AND

One of the following

- International Economics ECN 365
- International Business SOM 354
- Related Academic Credit, Internship, or Independent Study SCM 470 or SCM 490

You cannot double count.
Elective Modules (2 of the 3 modules must be selected)

(1) **Supply Chain Management**  
(SCM 403)  
(a course not previously taken in another module)

(2) **Logistics Analysis**  
(SCM 402 or SCM 400 (Six Sigma))

(3) **Logistics & Supply Chain Strategy**  
(all are required)

One course in strategy  
(SCM 401 or SHR 400)

AND

One course in Supply Chain Management

(SCM 456 (Project Management))

(cannot be the same course used for another module)

AND

One course in Logistics (cannot be the
same course used for another module, may
include Marketing Channels)

(SCM 402 or SCM 431)
Examples of course programs that would qualify for certification (beyond the Whitman required courses that apply to certification, i.e., ACC 151, ECN 203, SHR 247, ACC 252, MAR 255, FIN 256, SCM 265, MIS 325, SOM 354):

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<tr>
<th>Sample 1</th>
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